

2022 Board of Directors

CHAIR

Gregg Sherkin

Wells Fargo

VICE CHAIR

Debbie Burkart

National Equity Fund

TREASURER

Daniel M. Howard, CPA

Citrin Cooperman

SECRETARY

Peyman Salehi

City National Bank

LIFETIME DIRECTORS

Audrey Irmas

Matthew B. Irmas

Robert J. Irmas

(1951 - 2015)

Sydney M. Irmas

(1925-1996)

Trudy Louis

(1914 - 2004)

Rev. John Simmons

(1917 - 2013)

Stephanie Klasky-Gamer

President and CEO

Wayne Brander

U.S. Bank

Michele Breslauer

Children's Law Center

of Los Angeles

Karen Brodkin

WME

Steve M. Brown

Hoffman Brown Company

Zeeda Daniele

Rebuilding Together Of the

City of Angels

Deborah Kazenelson Deane

Acadia Pharmaceuticals

Brie Dorfman

Cox, Castle & Nicholson LLP

Garrett Gin

Bank of America

Jill Koenig

Community Lending &

Property Management

Robyn Lattaker-Johnson

A3 Artists Agency

Jacob Lipa

Psomas

Gary Meisel

Private Investor

Michelle Missaghieh

Temple Israel of Hollywood

Ima E. Nsien

Squire Patton Boggs

Blair Rich

Virgin Galactic

Jonathan Ruiz

The Agency

Tony Salazar

McCormack Baron Salazar, Inc.

Ross E. Winn, Esq.

Wolf, Rifkin, Shapiro,

Schulman & Rabkin, LLP

Rashad Winston

Winston Group Realty

Gillian Wright

Southern California Gas Company

Michael Ziering

Diagnostic Products Corp.

Dear Friends,

LA Family Housing is proud to share our 2021 Impact Report with you, reflecting our work and notable achievements over the past year.

The devastating effects of COVID-19 have impacted our economy and our most vulnerable residents over the last two years. And yet, LA Family Housing (LAFH) stepped up with a laser focus to work with **hope**, **resilience**, and **community**.

Like so many of you, we spent 2021 rebuilding, reconnecting, and continuing to respond to the ongoing COVID-19 crisis. We began to transform our initial emergency response to the pandemic into sustainable improvements to our organizational infrastructure and the ways we provide services to our most vulnerable community members.

Our growth as a community in 2021 was monumental. Throughout the year, we welcomed **234 new staff** and **1,007 new donors**. This expanded capacity enabled us to connect **nearly 12,000 Angelenos**—more than any other year in LAFH history—with the housing and services that end homelessness in their lives, for good.

The LAFH community also grew in less quantifiable ways. In response to the reckoning on racial justice and equity our country experienced in 2020, the LA Family Housing Board of Directors and our staff made a commitment to look inward, acknowledging that we cannot be a mission-driven organization without first addressing our own inequities. In 2021, we invested in a Diversity, Equity, and Inclusion (DEI) Initiative to help build a diverse and deeply inclusive workplace culture. As a team of nearly 500 employees, we listened to and learned from each other to assess where we needed to grow, and to identify steps to create a more

equitable work experience for everyone. This process culminated in the adoption of LAFH's new Culture Statement and Strategic Plan (refer to page 21).

Looking ahead, there is much to be hopeful for in the near future. In fact, as we share this report, we have already broken ground on two new permanent supportive housing projects this year and will complete construction on two more this fall, ending homelessness for hundreds of individuals and families in the coming years. Our Campus was an active LA County Vote Center for the 2022 Primary Election in order to further engage our participants, staff, and community in the well-being of our democracy.

As always, we are continuously inspired by our dedicated Board of Directors and brilliant colleagues, who drive forward our mission to end homelessness each and every day. And we appreciate YOU, our incredible community of supporters, for making it possible for us to have achieved everything we have laid out in this report. At a time when so much remains uncertain, know that we are grateful to work in partnership with you.

Together, we are leading the way home.

With gratitude, Stephanie and Gregg





Our Model



Financial Sustainability

LA Family Housing connects thousands of people with housing placements and supportive services that enable them to transition out of homelessness and retain long-term housing stability. We increase our impact through community partnerships and real estate development supported by financial sustainability.



3

Table of Contents

TO RETURN TO TABLE OF CONTENTS CLICK ARROW BOTTOM RIGHT OF PAGE

Outreach and Engagement	4
Housing Placement	6
Supportive Services	8
Real Estate Development	10
Community Partnerships	14
Financial Sustainability	16
Best of 2021	20

TABLE OF CONTENTS 🖊

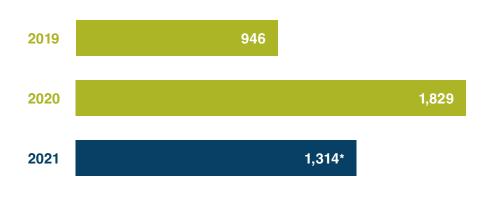


Outreach and Engagement

LA Family Housing uses street-based outreach and in-person engagement to begin the process of moving people home.

Trained specialists go into the community, establish trust with people in encampments, and gradually connect them with the housing and essential supportive services that end homelessness in their lives, including mental and physical healthcare, substance use support, trauma recovery counseling, employment and benefits resources, and assistance with documentation needed to access services.

People Engaged Through Street Outreach



^{*} Number declined in 2021 following a sharp increase in outreach engagements in 2020 as part of our emergency COVID-19 response.



Number of Outreach Services Provided in 2021



5

Staff Highlight / Eric

Eric understands better than most the extensive barriers people experiencing homelessness face when accessing services. He lived in an encampment on the side of a busy intersection for more than four years, focused entirely on day-to-day survival. Without a roof over his head, just finding a hot meal or a place to shower—let alone undertaking the complex process of seeking and obtaining housing resources—were exhausting, time-consuming ordeals.

Eric's luck finally turned around when he went through a substance use treatment program that eventually connected him with housing. He applied for a job as a drug and alcohol counselor at LAFH, sure he would be denied because of his

background and lack of experience. Instead, Eric's life experience was exactly what he needed to succeed.

Eric was among the first members of the LAFH Street Outreach and Engagement team, which brings support directly to our vulnerable neighbors who may not otherwise seek it out. As LAFH's outreach program grows every year, its philosophy remains the same: meet people where they are. As Eric knows first-hand, this kind of proactive engagement isn't just effective in ending homelessness: it saves lives.

"I know what each day is like on the street," he says. "That gives me a sense of urgency, because I know that every day can be your last."

TABLE OF CONTENTS 7



Housing Placement

Everyone deserves the dignity of a home. LAFH works with individuals and families who come through our doors to connect them with the interim and permanent supportive housing that best meets their needs. In addition to our own apartment portfolio, we manage a vast network of landlord connections to help program participants find homes.

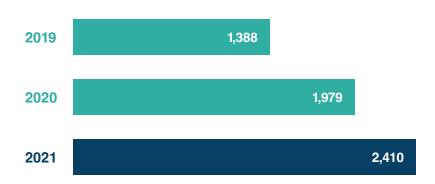
Miguel loved being a dad. But when the mother of his children turned to substance use, his children were taken from him and placed in foster care. Committed to getting his kids back, Miguel began taking required parenting classes and counseling sessions, but the time commitment made it impossible for him to maintain employment. Over time, he lost his job, his car, and eventually, his home, making getting his kids back even more out of reach.

For two long years, Miguel survived homelessness alone, walking five miles to and from parenting classes every day until he finally regained custody of his kids.

Miguel began working with Veronica, an LAFH Housing Stabilizer, who helped him immediately move into safe interim housing. Veronica assisted Miguel in securing a Section 8 voucher, and he and his family moved into a two-bedroom apartment.

Regaining custody of his children and moving into a permanent home gave Miguel a renewed sense of confidence and purpose. He has ambitious goals for the future, including securing employment he is passionate about and eventually traveling to Mexico with his children. In the meantime, he is focused on what's important: being a loving father, raising good kids, and positively impacting his community.

Permanent Housing Placements









Staff Highlight / Veronica

When the father of Veronica's five-yearold son became violent, she took her son and left without a plan or support network to rely on. She struggled to make ends meet as a single parent, working and attending college at the same time. Every month, she wondered how she would afford necessities like rent, her electric bill, and putting food on the table.

Years later, these life experiences give
Veronica a unique perspective in her
role as a Housing Stabilizer at LAFH. She
works closely with families like Miguel's
who are transitioning out of homelessness
and into permanent housing to ensure
they have the support and resources
to remain successfully housed. Her
role entails everything from helping
families secure critical housing vouchers,
to connecting them with healthcare
resources, to working with them to build
life skills like budgeting and cooking.

"I know what support families need because I have been that parent," she says. "I can read through the lines and really hear them when they tell their stories."

Veronica has worked with approximately 150 families since starting her role in 2019. The excitement she feels when she hands a family the key to their new home never changes.

"I love being the person to give a family the key to their new home." she says. "It reminds me



of what I wish I knew earlier in life: there's always hope to change your story. It fills me with joy to give back to families every day."

TABLE OF CONTENTS 7



Supportive Services

No two experiences of homelessness are the same. Therefore, the solutions to homelessness are also unique to each person.

From the initial point of engagement to the critical first months after housing placement, LAFH constantly assesses, engages, and re-engages participants to provide them with the individualized support that enables them to establish personal stability and thrive.

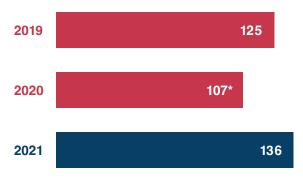
Our comprehensive service model includes: connections to mental and physical health care; trauma recovery services, including resources for survivors of domestic violence; substance use disorder treatment; employment and education support; financial literacy; and youth programs. Where we don't provide services directly, we are proud to leverage our broad network of partner agencies throughout the region to meet the specialized needs of our community.



LA Family Housing helped me find a job I love. They held a job fair that I attended and where I met my current employer. Their support went a long way toward helping me achieve my goals.

-HELEN, LAFH PROGRAM PARTICIPANT

Job Placements



^{*} Number declined in 2020 due to the effects of COVID-19 on the job market.



Program Highlight / Family Mental Health

Mental health issues are common across all populations of people experiencing homelessness, yet there are significantly more resources available to individuals than families. For example, on-site mental health services for single adults living in interim housing are reimbursable through public contracts, but not for families.

LAFH launched the Family Mental Health pilot program in 2021 to address the pressing need for mental health services for families living in interim housing. Each of our interim housing sites for families, including motels, is staffed by Mental Health Specialists who provide clinical interventions onsite, such as family, individual and group counseling sessions and referrals to external providers such as substance use treatment centers, domestic violence services, and psychiatric care. Access to these services for families transitioning out of homelessness leads to improved rates of housing retention and personal stability, and reduced incidences of family violence, substance use disorder, interactions with the criminal justice system, and family court systems. Through this initiative, which is funded solely through private philanthropic dollars, we aim to shift public funding availability for these services to further expand access.





Partner Highlight / The Change Reaction

LA Family Housing has partnered with The Change Reaction since 2019 when its founders, Jodi and Greg Perlman, established the Perlman Angel Fund at LAFH. Through this program, LAFH participants can receive one-time grants to help them overcome obstacles to achieving housing stability. The Change Reaction also established an LAFH Professional Development Fund, giving LAFH staff an opportunity for professional development and career growth. In total, over 130 staff members have benefited from the Professional Development Fund, and more than 400 participants have received grants through the Angel Fund.



Real Estate Development

As a real estate developer and a homeless services provider, LAFH recognizes that one essential key to ending homelessness in our region is to increase the supply of permanently affordable homes. Our current portfolio of 34 interim, affordable, and permanent supportive properties across LA County provides housing and stability for thousands of people each year—and we're still building!

2021 was an exceptional year of growth for the LAFH Real Estate team despite the continued challenges of COVID-19. We:

- Opened The Willows and The Nest, two new interim housing projects that provide safe temporary housing and supportive services to individuals and families transitioning out of homelessness
- Began construction on Silva Crossing,
 a 56-unit permanent supportive housing
 community to be completed in 2022
- Began construction on Talisa Apartments, a 49-unit permanent supportive housing community for families to be completed by 2023
- Continued construction on Summit View Apartments, a 48-unit permanent supportive housing community for Veterans, which will open in 2022

Real Estate Pipeline - New Homes to Open







11

Pamela's Story

Pamela fell into homelessness after unexpectedly losing her apartment. As an unaccompanied woman, living alone on the streets was lonely and dangerous. Eventually, Pamela got a small dog, Stella, to help her feel safer at night. Pamela and Stella soon became inseparable, but as a result, Pamela could not access shelters where companion animals were not allowed. For years, the two had no choice but to stay on the streets.

Eventually, Pamela was connected with LAFH. In January 2021, she and Stella moved into The Arroyo (pictured above), LAFH's women-only, pet-friendly interim housing site.

Living at The Arroyo helped Pamela regain personal stability as she continued her journey to permanent housing. She accessed onsite mental and physical health care and began meeting regularly with a Housing Navigator to continue her journey to a permanent home. By mid-September, Pamela and her Housing Navigator found a beautiful apartment for her and Stella to move into—permanently. Pamela says the nurturing environment at The Arroyo enabled her to begin recovering from the trauma she experienced on the streets as she transitioned out of homelessness.

TABLE OF CONTENTS \nearrow

Innovation in Housing Development





Leveraging State Resources

California's Project Homekey initiative, which uses COVID relief funds to acquire motels in order to convert them into permanent homes, is considered the fastest, largest, and most cost-effective method for creating new housing in state history. LAFH now owns four Project Homekey properties, which in the short-term provide critically-needed interim housing and services to hundreds of individuals experiencing homelessness across Los Angeles. LAFH is excited to leverage the Project Homekey program to accelerate production and reduce the costs of bringing 250 permanent supportive homes online in the next two years.

Financing Innovations

LAFH launched our Private Equity Initiative in 2021 to renovate and repurpose three Project Homekey motels into permanent supportive housing for 250

Private Funding
Compared to Public Funding



individuals experiencing homelessness. Through this initiative, LAFH set a goal to raise \$32 million in equity to bypass traditional public funding mechanisms. In so doing, we are saving two years and \$4 million per development. Our goal is to bring about policy changes locally and at the state level to remove barriers inherent in the traditional financing model for affordable housing.

Modular Construction

To minimize neighborhood disruption, reduce costs, and expedite construction, LAFH is using modular construction on two upcoming buildings totalling 164 units. Modular design and construction is a method by which housing sections, or "modules", are built in a controlled factory environment off-site and delivered to the construction site as completed units, which significantly cuts down on the amount of work and time spent onsite, decreasing the overall project costs as well as standardizing the construction of each unit.

TABLE OF CONTENTS \nearrow

Our Properties

Main OfficePermanent Supportive HousingPermanent Affordable HousingInterim Housing



- 1 Irmas Family Campus NORTH HOLLYWOOD
- 2 Klump Apartments
 NORTH HOLLYWOOD
- 3 Palo Verde SUN VALLEY
- Residences on Main SOUTH LOS ANGELES
- 5 The Fiesta
 NORTH HOLLYWOOD
- 6 The Louis TUJUNGA
- 7 Alabama Court CANOGA PARK
- 8 Casa Central SOUTH LOS ANGELES
- 9 Casa Figueroa SOUTH LOS ANGELES

- 10 Cecil Younger Gardens VAN NUYS
- 11 Cochran Villa
- Delano Court I
 VAN NUYS
- Delano Court II
 VAN NUYS
- 14 Gentry Village
 NORTH HOLLYWOOD
- Gentry Village North
 NORTH HOLLYWOOD
- 16 Harmony Gardens
 NORTH HOLLYWOOD
- 17 Harmony Place
 NORTH HOLLYWOOD
- 18 Hyde Park
 Apartments
 INGLEWOOD

- Martin Luther King Villa SOUTH LOS ANGELES
- 20 Strong Residence LOS ANGELES
- Vanowen Gardens
 NORTH HOLLYWOOD
- VALLEY GLEN
- Vineland Place
 NORTH HOLLYWOOD
- Canby House
 NORTHRIDGE
- Comunidad Cesar Chavez BOYLE HEIGHTS
- 26 Encinitas SYLMAR
- Family Solutions Center
 NORTH HOLLYWOOD

- Pacoima Place
- 29 S. Mark Taper Bridge Housing NORTH HOLLYWOOD
- 30 The Arroyo
 SYLMAR
- 31 The Nest VAN NUYS
- 32 The Sieroty RESEDA
- 33 The Willows CANOGA PARK
- 34 Tyrone House VAN NUYS



Community Partnerships

For the past several years, employees from Home Depot stores across Los Angeles have gathered to support Winter Wonderland, an annual holiday party for families transitioning out of homelessness.

In 2021, a crew of 20 Home Depot volunteers arrived at our Campus with trucks, delivery drivers, and enough wrapping materials, decorations, and festive cheer to transform LAFH's Winn Community Center into Santa's Workshop. Over two days, they wrapped more than 1,000 toys; compiled 200 holiday decoration kits complete with handwritten cards; and delivered Christmas trees, ornaments, and lights to each of LAFH's 11 interim housing sites. Team Home Depot even donated brooms, trash cans, and bags to assist with the often-overlooked, post-festivities clean-up process. This comprehensive, behind-the-scenes support was instrumental in pulling off a successful Winter Wonderland event that brightened the holidays for hundreds of families transitioning out of homelessness.



Home Depot values giving back to our community, and we are proud to support LA Family Housing's critical mission to end homelessness. Our team looks forward to brightening the holidays for these families every year.

- ANDY FELT
REGIONAL HUMAN RESOURCES
MANAGER, HOME DEPOT



Volunteers



Active Volunteers



Total Volunteer Hours

In-Kind Gifts



\$1.36M

Value of In-Kind Donations



\$132,675

Cost-Savings for LAFH Enrichment Services and Event Staffing

Program Partners

LA Family Housing is proud to collaborate with and leverage the expertise of the following partner organizations:

- 211
- Ascencia Glendale
- Bridge to Home
- Bienestar East Los Angeles
- Catholic Charities of LA Guadalupe Community Services Center
- Center for Living and Learning
- Child Care Resource Center (CCRC)
- Children's Homes
- Children's Hospital Los Angeles
- Chrysalis
- Coalition for Responsible Community Development (CRCD)
- Department of Health Services
- Department of Mental Health
- Department of Motor Vehicles
- Department of Public Social Services
- Domestic Violence Center of Santa Clarita Valley
- Downtown Women's Center
- El Nido Family Centers
- Family Promise
- Glendale YWCA
- Grace Resource Center
- Harbor Interfaith Services

- Haven Hills
- Health Advocates
- Hope of the Valley
- HOPICS
- Inner City Law Center
- Loaves and Fishes Glendale
- Los Angeles County Department of Children and Family Services
- Los Angeles County Department of Public Health
- Los Angeles County Office of Education
- Los Angeles Unified School District
- Meet Each Need with Dignity (MEND)
- Neighborhood Legal Services Los Angeles
- New Direction Community Program
- New Economics for Women
- NoHo Alliance
- North Valley Caring Services
- Northeast Valley Health Center
- Olive View-UCLA Medical Center
- Our Redeemer Lutheran Church Human Care Ministry Food Pantry
- PATH
- Regional Food Bank

- Saban Clinic
- SafeParkingLA
- Salvation Army Glendale
- Salvation Army Pasadena
- San Fernando Valley Rescue Mission
- Santa Clarita Valley Food Pantry
- San Fernando Valley Community Mental Health Center
- School on Wheels
- · Shepherd's Pantry
- Shelter Partnership
- Shields for Families Social Service Agency
- Social Security Administration
- SOVA Community Food and Resource Program
- SOVA Metro Food Pantry
- St. Joseph Center
- Tarzana Treatment Center
- The People Concern
- Valley Women's Center
- Westside Food Bank
- West Valley Food Pantry
- West Valley Homes Yes
- Worksource Centers







Financial Sustainability

For nearly four decades, LA Family Housing has balanced diverse revenue streams to support our work to end homelessness in people's lives.

Our revenue streams include public government contracts and private philanthropic support from a wide range of individual donors, foundations, and corporations as well as earned revenue from our affordable housing properties. In 2021, we increased our budget from 65 million to 83 million dollars, increasing our direct services capacity by nearly 30%.



- **64%** Government
- **24%** Philanthropic
- 11% Earned Income
- 1% Other



- **64%** Homeless Services
- 20% Real Estate & Operations
- **16%** Administrative & Supportive Services





SUMMIT VIEW APARTMENTS—A
PERMANENT SUPPORTIVE HOUSING
COMMUNITY FOR VETERANS

TABLE OF CONTENTS 7

16

STATEMENT OF FINANCIAL POSITION	2021	2020	2019
ASSETS			
Cash and Cash Equivalents	\$4,061,015	\$7,627,977	\$2,655,26
Restricted Cash	\$13,619,395	\$6,300,579	\$5,635,313
Receivable, Net	\$26,505,224	\$21,973,995	\$13,992,52
Note Receivable	\$13,546,468	\$11,873,506	\$9,049,25
Property and Equipments	\$165,208,036	\$160,333,711	\$91,658,81
Prepaid Expenses and Other Assets	\$45,633,873	\$39,159,363	\$44,269,51
TOTAL ASSETS	\$268,574,010	\$247,269,130	\$167,260,68
LIABILITIES & NET ASSETS			
LIABILITIES			
Accounts Payable	\$7,861,840	\$11,891,302	\$6,989,83
Notes Payable	\$169,631,668	\$156,726,054	\$95,553,74
Long Term Accrued Expenses	\$36,257,660	\$30,715,518	\$23,100,93
Other Liabilities	\$17,068,439	\$17,010,279	\$10,424,70
TOTAL LIABILITIES	\$230,819,606	\$216,343,153	\$136,069,22
NET ASSETS			
Unrestricted	\$34,373,225	\$29,767,022	\$29,431,11
Temporary Restricted	\$3,381,179	\$1,158,956	\$1,760,33
TOTAL NET ASSETS	\$37,754,404	\$30,925,977	\$31,191,45
TOTAL LIABILITIES AND NET ASSETS	¢2/0.574.040	¢047.0/0400	#4/70/0 /D
TOTAL LIABILITIES AND INET ASSETS	\$268,574,010	\$247,269,130	\$167,260,683
STATEMENT OF FINANCIAL ACTIVITIES	2021	2020	201 ⁰
	2021	2020	201
REVENUE			
REVENUE Government Contracts	\$53,392,231	\$44,036,873	\$36,092,06
REVENUE Government Contracts Private and In-kind Contributions	\$53,392,231 \$17,165,000	\$44,036,873 \$8,943,215	\$36,092,06 \$7,639,75
REVENUE Government Contracts Private and In-kind Contributions Developer Fees	\$53,392,231 \$17,165,000 \$1,782,046	\$44,036,873 \$8,943,215 \$1,945,222	\$36,092,06 \$7,639,75 \$425,17
REVENUE Government Contracts Private and In-kind Contributions	\$53,392,231 \$17,165,000	\$44,036,873 \$8,943,215	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99
REVENUE Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE EXPENSES Homeless Services	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19 \$36,903,94 \$8,956,88
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE EXPENSES Homeless Services Real Estate & Operations	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109 \$46,896,513 \$9,230,047	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467 \$42,493,462 \$4,926,762	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19 \$36,903,94 \$8,956,88 \$5,468,61
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE EXPENSES Homeless Services Real Estate & Operations Administrative and Supportive Services TOTAL EXPENSES BEFORE DEPRECIATION	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109 \$46,896,513 \$9,230,047 \$11,995,815 \$68,122,375	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467 \$42,493,462 \$4,926,762 \$8,990,239 \$56,410,463	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19 \$36,903,94 \$8,956,88 \$5,468,61 \$51,329,44
Government Contracts Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE EXPENSES Homeless Services Real Estate & Operations Administrative and Supportive Services	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109 \$46,896,513 \$9,230,047 \$11,995,815	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467 \$42,493,462 \$4,926,762 \$8,990,239	\$36,092,06 \$7,639,75 \$425,17 \$4,568,99 \$2,682,20 \$51,408,19 \$36,903,94 \$8,956,88 \$5,468,61 \$51,329,44 \$2,359,12
Private and In-kind Contributions Developer Fees Rental Revenue Other Income TOTAL REVENUE EXPENSES Homeless Services Real Estate & Operations Administrative and Supportive Services TOTAL EXPENSES BEFORE DEPRECIATION Depreciation and Amortization Expense	\$53,392,231 \$17,165,000 \$1,782,046 \$7,104,717 \$1,094,115 \$80,538,109 \$46,896,513 \$9,230,047 \$11,995,815 \$68,122,375 \$3,003,983	\$44,036,873 \$8,943,215 \$1,945,222 \$5,122,577 \$1,358,580 \$61,406,467 \$42,493,462 \$4,926,762 \$8,990,239 \$56,410,463 \$2,847,596	\$36,092,06' \$7,639,75; \$425,170 \$4,568,99; \$2,682,20; \$51,408,19; \$36,903,94; \$8,956,88; \$5,468,61; \$51,329,44; \$2,359,12; \$1,873,49; \$4,232,619

2021 Donors

This list reflects cash gifts and pledges in 2021 received by January 1. 2022.

\$5M+

Anonymous

\$2.5M to \$4.99M

 Conrad N. Hilton Foundation

\$1M to \$2.49M

- The Smidt Foundation
- Trudy Mandel Louis Charitable Trust

\$500,000 to \$999,999

- The Audrey Irmas Foundation for Social Justice
- Cedars-Sinai

\$100,000 to \$499,999

- Anonymous
- Eileen and Harold Brown
- California Community Foundation
- The Change Reaction
- City National Bank
- The Home Depot Foundation
- Julia Meltzer and David Thorne
- The Rose Hills Foundation
- Simha & Sara Lainer Family Foundation
- United Way of Greater Los Angeles
- Weingart Foundation
- Wells Fargo
- William Randolph Hearst Foundation

\$50,000 to \$99,999

- Ann and Gordon Getty Foundation
- AT&T
- The Audrey & Sydney Irmas Charitable Foundation
- Diane and Dorothy **Brooks Foundation**
- Jodi and Gregory Perlman
- QueensCare
- The Ralph M. Parsons Foundation
- SSI Advanced Post Services
- The Thomas and Dorothy Leavey Foundation
- U.S. Bank
- Vernon CommUNITY Fund

\$25,000 to \$49,999

- Albertsons, Pavilions and Vons Foundation
- Anonymous
- Bank of America
- CIT
- GGA
- Stanley lezman, Nancy Stark and American Realty Advisors

- Mary and Dan James
- Johnny Carson Foundation
- Kaiser Permanente
- Los Angeles Rams
- The Mark Hughes Foundation
- Michael De Luca Productions
- MUFG Union Bank Foundation
- Nordstrom, Inc.
- The Plum Foundation
- Blair Rich and Zev Foreman
- Samuel and Helene Soref Foundation
- The Samuel Goldwyn Foundation
- Helene and Robert Schacter
- SoCalGas
- Whitworth Charitable Fund
- Ziering Family Foundation

\$15,000 to \$24,999

- Anonymous
- Buddha Jones
- Concept Arts
- The CRP Group
- The David William Upham Foundation
- Joseph Drown Foundation
- Alfred Mann
- Margaret M. Bloomfield Family Foundation
- MOCEAN
- Pacific Western Bank
- Room & Board
- David Shin
- Sokoloff Family Foundation
- StoneTapert Employee Benefits & Financial Services
- Sunair Children's Foundation
- Elisa and Alex Taub
- Randall Van Wolfswinkel
- Ross and Betty Winn
- Marcie and Howard Zelikow
- Diane and Michael Ziering

\$10,000 to \$14,999

- Northern New Jersey Community Foundation on behalf of the Andrea Tilbian Halejian Memorial Fund
- Anonymous
- Fred Armisen
- Babineau Construction
- Barnathan Family
- Zach Braff
- The Brander Family Karen Brodkin and
- Christopher Watson · Linda and Steve Brown
- California Fire Foundation

- DeAnna Colglazier
- Dolby Laboratories
- Karen Feinstein-Michiels Jacquelyn Gottlieb
- Holthouse Carlin & Van Trigt, LLP
- JPMorgan Chase & Co.
- Andre Kellev
- Amelia and David Klawon
- Deborah and Phillip Koeffler
- The Laemmle Charitable Foundation
- Lucky Number 9 Foundation
- Sarah and Aaron Michaelson
- National Equity Fund, Inc.
- Omron Foundation
- Outlook Amusements
- Pechanga Resort & Casino Philip and Daniele Barach Family Foundation
- Roy A. Hunt Foundation
- Sempra Energy Foundation
- St. Nicolas Foundation
- TJX Foundation, Inc. • The Tollman Family
- Valley Presbyterian Hospital
- Adam Waldman
- The Winebaum Family Foundation

\$5,000 to \$9,999

- 2010 Office Furniture, Inc.
- AMJ Construction Management
- Curt Apanovich
- Frances and Steve Berman
- Bravo Dodge and Acura
- Michele Breslauer and
- Jeffrey Abrams
- Cathay Bank Foundation
- Cathy and Tony Chanin Charles V. Roven Family Foundation
- Charter Communications
- Citizens Business Bank Comcast NBCUniversal
- Croutch Family Foundation
- Tracey and Danny Daniel
- Brie and Seth Dorfman
- Early Family Foundation
- The Ella Fitzgerald Charitable Foundation The Emquies Family
- Support Foundation
- The Field Family Fund
- Leah and Sam Fischer • Framework Studio
- Gisela Friedman Wendy and Jeffrey
- Flizabeth Hirsh-Naftali. Aaron Naftali and Family

18

- Joshua Katzan
- · Cathy and Bill Kirkpatrick
- Stephanie Klasky-Gamer and Steve Gamer
- Lee & Luis Lainer Family Foundation
- Wendy Malkin and Jeff Broudy
- The Mary Alice Fortin Foundation, Inc.
- Maureen and Paul Rubeli Foundation
- Gary Meisel
- Beth and David Meltzer
- Miller Kaplan Arase, LLP · Linda and Kenneth Millman
- Andrew Milne Mob Scene
- Lisa and Craig Murray
- NM Morris Family
- Foundation Odeon Capital Group, LLC
- PennyMac Giving Fund
- Dale Pollekoff
- Nithya Raman
- Raymond James
- The Roden-Ardalan Family
- Greg Santilli Marley Shelton and
- Beau Flynn Brad Slater
- Fleanor Sloan
- Southern California Grantmakers
- Southland Regional Association of Realtors
- Sterling Bank & Trust
- Carolyn Strauss
- Evan Strauss Strauss Foundation
- · Lucy Stutz and Jared Levine
- · Temple Israel of Hollywood • The Thomas Spiegel
- Family Foundation
- YeeTing Tsang Paul White

- \$2,500 to \$4,999 • American International
- Group Heather and Mark

Armstrong

- Association of Business Trial Lawvers
- Bocarsly Emden Cowan Esmail & Arndt, LLP
- Jay and Susan Butterfield California Bank & Trust
- David Carpenter
- Diane Cary and James **Parriott** John Clark
- Core Digital Media Dignity Health - Northridge Hospital Medical Center
- Dennis Durkin

- Employees Charity Organization (ECHO) of Northrup Grumman
- Georgia and Breck Eisner
- Stacy Fischer and
- Ron Robinson Kris Freed-Shoosh and
- Amanda Shoosh-Freed
- Vicki and Daniel Gold
- Scott Goldman
- Gubb & Barshay, LLP
- Jennifer Hirsh
- Home Brew
- Victoria Hunt-Weiss
- Karre and Lou Jacobs
- Sheryl Jacobs
- Christina Johns
- Alvson and Michael Jones
- Sandra and Irving Klasky The Klein & Kelmer
- Charitable Fund
- Dorothy and Allen Klinger Scott Kodama
- Jill and Stuart Koenig Steve Lavender
- **Local Initiatives**
- Support Corporation Amy and Harold Masor The Milton and Marilyn
- Safenowitz Family Foundation
- Norman Raab Foundation
- Ima Nsien Pam & Jerry Offsay
- and Family Fly Orias
- Marcie and David Paller Jacquelyn Payne Romney Robinson
- **Timothy Rogers** San Fernando Valley Bar Association
- Heidi Segal and Eric
- Krautheimer Silton Family Foundation
- Roberta Stone Lisa and Josh Taub
- UBS Financial Services
- Elizabeth Wagg • The Walt Disney Company
- \$1,000 to \$2,499 Abode Communities Arthur J. Gallagher & Co.
- Anthony and Jeanne Pritzker Family Foundation
- Renee and Edward Adams
- Kahlil Allen Paul Andersen

Michael Andolina

- Anonymous Irai Barkohanai
- Michelle and Robert Baron Dot and Greg Bedrossian
- Ben Belack

TABLE OF CONTENTS 7

- · Celia Bernstein and Brad Kesden
- Vince Bertoni and Damon Hein
- Carolyn Blackwood
- Catlan T. Brinsley
- Gregory Brody
- Denis Buckle
- California Housing Partnership Corporation
- Amy Castillo
- Charles and Marianne Baeurle Memorial Fund
- Bryan Chiang
- Michael Cohen
- Cold Open
- Coldwell Banker Residential Brokerage Community Foundation
- Collister and Carrie Johnson Family
- David Creal
- Zeeda Daniele and Ben Hildreth
- Lisa and Leonard Dick
- Sonya Doshi-McCarthy and Kevin McCarthy
- Whitney Dillon
- Dreyfuss Construction
- Ava DuVernay
- Steven Eddy
- ENT Group of Los Angeles
- Estelle Funk Foundation
- Janet Farber
- Joseph Fax
- Ivan Gadiev
- Geocon West, Inc.
- Tzivia and Steve Getzug
- Thomas Gewecke
- Jesse Ghalili

- Peter Giorgianni
- Jennifer Glancy
- Golden Family Charitable Fund
- Beth and Lee Goldring
- Karen and Daniel Gruber
- Michael Guerra
- Claudia Gonzalez
- Matthew Guiler
- Tawny Harrison
- Harry and Yvonne Lenart Charitable Foundation
- John Hathorn
- Lisa Hess
- Bryan Hino
- Jolie Hoang-Rappaport
- George Hull
- IFPS Corporation
- Frika Ishii
- Michelle Jackino
- Steven James
- James Middleton Fund
- Meghann Johnson
- Peggy and Arnold Johnson
- Jennifer and Michael Kaplan
- Mannon Kaplan
- Kazadi Katambwa
- Deborah Kazenelson Deane and Jeff Deane
- Kehillat Israel Reconstructionist Congregation
- Helaine Klasky and Will Wechsler
- Laura and Henry Kline
- Kelly and Larry Koplin
- Danielle Kornblit
- The Kraut-Steinberg Family Fund

- Lynne and Jeff Lainer and Family
- Lisa Lainer-Fagan and Brian Fagan Robyn Lattaker-Johnson
- and Cato Johnson Law Rocks, Inc.
- Carol and Walter Lazar
- Caryn Leemon-Krausz
- Aaron Leon
- Letter Four, Inc.
- Rachel Levin
- Karen Lichtenberg
- Joanne Lichtman
- Daniel Limerick
- Tali and Jacob Lipa
- Dawn Luebbe
- Dr. Max and Miriam Lurie
- Alissa Maddren
- Manufacturers Bank
- Joseph Masiero Lisa Mazzocco and
- Andrew Silver McAdams Foundation
- Rod McIntosh
- Karen Medved
- David Miner
- Michelle Missaghieh and Bruce Ellman
- Staci Nesbitt and Ali Barar
- Nick and Vaughan Meyer Family Fund
- Jennifer Nickerson
- Gretchen and Michael North
- Cynthia Nowak
- Geoffrey Nuanes
- Mary Odson
- office42 architecture

19

Sabrina Padwa

- Paul Ferrante, Inc.
- Jackie and Paul Pepperman
- Rodd Perry
- Amy and Peter Pham
- Roland Pointner
- Lara and Mark Pranger and Family
- Jack Quaid
- Tracy Ramirez
- Ellen and Donald Rebhun
- Steve Reidman
- RJC Group, Inc.
- Rosenheim &
- Associates, Inc. Michael Rothstein
- Joshua Rubin
- Jonathan Ruiz
- Sandy and Hal Slan Family Charitable Fund
- Randy Sanoff
- Elizabeth Schenkel
- Schneiderman Family Fund
- The Sebring Family Fund
- Abby Sher
- Sherman Oaks
- Neighborhood Council
- Lisa and Andrew Siegel
- Jeffery Sinaiko
- Sonny Singer
- Silvia Smart
- Bonnie Smigel-Derin and Greg Derin
- Joan Stigliano and Peter Nicholas
- Maureen Stockton
- Judy Stuart
- Nathan Swisher
- Charles Tapert Linda Taub

- TBWA/Media Arts Lab Admin
- Frank Tell
- Jordan Tepfer
- Terry and Neal Teplin
- Gordon Theil
- Julianna Thiras
- Weston Thompson
- Dorry Tooke
- Jennifer and Lawrence Trilling
- Linda Trope
- Michael Tyson
- United Building Company
- USGBC
- Courtenay Valenti and Patrick Roberts
- Grace and Brooks Van Horn
- Karen Van Kirk
- Mark Walther
- Elliott Wang
- Julia and David Weisz
- Stefanie Williams Carrie Wiltshire
- Rashad Winston
- Melinda Wiswell and Joseph Davalo
- Jonathan Wolfe and
- Terrence Grav The Wonderful Company
- The Wong Charitable Trust Gillian Wright and
- Eric Wong
- Nina Zacuto Karen and Thomas Zimmerman





Best of 2021





Councilmember Bob Blumenfield and his team made 75 Welcome Kits for incoming residents at The Willows, LAFH's new interim housing site in Canoga Park.

February

LAFH broke ground on Silva Crossing, a 56-unit permanent supportive housing community in Sylmar.







May

20

LAFH adopted a Total Rewards Philosophy, which includes establishing a minimum \$20/hour Living Wage and 100% coverage of health care plans for all employees.

July

LAFH finished demobilizing our Project Roomkey sites, moving hundreds of Angelenos experiencing homelessness into permanent homes or safe interim housing accompanied with supportive services.

TABLE OF CONTENTS \nearrow









August

Rescue Rebuild, a volunteer program of Greater Good Charities, organized a group of local volunteers to build a dog park and indoor pet kennels at LAFH's interim housing site, The Arroyo.

September

Members of The SAM Initiative made beds, stocked the kitchen, and provided other homey touches to welcome new residents at The Nest, our interim housing site for families.

October

LAFH was awarded
Developer of the Year by
the Southern California
Association of Non-Profit
Housing (SCANPH) at their
annual Homes Within Reach
Awards honoring excellence
in the affordable housing
community.

November

LAFH developed our first organization-wide culture statement to define who we are, who we want to be, and how we treat each other to guide our team in action, priorities, and decisions.

At LAFH, we uphold the dignity of each other and the communities we serve through teamwork and our commitment to build inclusive spaces where everyone feels respected, cared for, and empowered.

We are passionate advocates and we welcome innovative approaches to the challenges we face as we work together to end homelessness.

TABLE OF CONTENTS \nearrow



Thank You!

